

Increasing Your *Home's* MARKETABILITY

What changes would you make to your home's condition, style, or staging in order to move it to the front of the line?

Would you make changes in its physical condition - improvements or repairs, changes in design, or the way the home shows (staging)? Or would you make the impact with pricing and/or offering attractive terms like financing, closing, possession, or inclusions so that you are in a better position than the competition.

If you were to stay in your home another 5 years, is there anything you would do to your home?

AVERAGE MONTHLY UTILITIES	
Water & Sewer:	\$ _____
Electric:	\$ _____
Gas:	\$ _____
Phone/Internet/Cable:	\$ _____
Waste Pickup:	\$ _____
Total	\$ _____

MAINTENANCE CONTRACTS	
Landscaping:	\$ _____
<i>(terms)</i>	_____

Pest Control:	\$ _____
<i>(terms)</i>	_____

Alarm/Security:	\$ _____
<i>(terms)</i>	_____

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